Artificial intelligence. Virtual reality. Robotics. Blockchain technology. Organizations are constantly scanning the horizon, wondering how the next big thing is going to affect their business. It’s essential to embrace and leverage new technologies. But it’s equally important to focus on the fundamentals. Each are essential for forward motion.
THE ELEMENTS OF FORWARD MOTION

We worked hard, as always, to foster a culture of innovation during 2018. But we also remained focused on the basic elements of what we are here to do: create a better future for academic veterinary medicine.

We kept a sharp eye on the details and went through all the check-lists, because the consistent, flawless, thorough execution of everyday tasks is a big part of organizational success.

We invested resources to improve the instructional process in veterinary medicine. That was especially visible with the introduction of our new Competency-Based Veterinary Education framework.

We explored and quantified our operating environment through rigorous institutional research, generating data that helps our members thrive. We got the right people in the room, fostering collaboration that led to personal and professional development and critical mass. We built the “brand” of academic veterinary medicine through consistent, values-based leadership and spoke with one clear voice regarding issues and opportunities affecting the future of the profession.

Two years into our move to 655K Street, we’re working shoulder to shoulder with other health professions education associations. In many ways, our people, processes and systems have found their stride.

This has been a year of solid progress across many fronts. I hope you’ll take a few moments to learn more about those achievements by looking through this annual report, and I thank you all for your service and contributions.

PRINCIPLES & PROGRESS

No matter how things change, some things remain the same — the importance of excellence, service, professionalism, accountability and integrity — are salient examples. The AAVMC is built upon a foundation of such solid, enduring principles.

Over the years, I’ve learned that progress requires diligence. The AAVMC has consistently and diligently focused on fundamental principles to assure continued progress. We analyze the landscape, bring thought leaders together, and make sure the world understands who we are, what we do, and what we stand for.

We stay on the lookout for new opportunities to improve and advance academic veterinary medicine. But we always evaluate what’s new or trendy against bedrock principles and values that have withstood the test of time.

It’s a continuous process that requires a concerted effort from colleagues — volunteers, professional staff and friends — who share the common goal of advancing and strengthening academic veterinary medicine.

Academic veterinary medicine is our primary focus as an organization. We are collectively working to achieve continuous improvement in the welfare of our students, and — through them — the health and wellbeing of animals, people and our planet. This report indicates that we continue to advance in our chosen direction.

My experiences over the past year reinforced my respect and admiration for the quality of people who have chosen to dedicate their lives to preparing and supporting future graduates in our profession — our literal future. It is gratifying to have been a part of this profession and this organization, and to work with the wonderful people who staff the organization. Nevertheless, the importance of the role of the member institutions cannot be minimized. Thank each of you for your active support of our collective mission.

It was a pleasure and an honor to have served as your president this year. Thank you for the opportunity.
Exploring our Environment Through Institutional Research

We enhanced the presentation of our Public Data Set on the website using reader-driven interactive software. This year, research staff focused on gaining a better understanding of applicants from low income backgrounds and first generation college attendees. The research produced insights into how different kinds of applicants face increased hurdles to application and admission, which has important implications for diversity and inclusion. We updated our Cost Comparison Tool (CCT) and introduced a new Profile of Admitted Students (PAS) tool to help applicants make better decisions.

Competency-Based Veterinary Education Framework Introduced

The AAVMC’s Competency-Based Veterinary Education (CBVE) was introduced during the AAVMC’s 2018 annual conference. The quality assurance program has brought new rigor and opportunity to curricular development and assessment. The outcomes-based, learner-centered approach uses a shared framework and language to help ensure every veterinary medical college student is practice-ready upon graduation. The CBVE program is being shared throughout the international community of academic veterinary medicine.

Building A Diverse and Inclusive Community

We conducted the second major climate study as part of our DiVersity Matters Culture and Climate Initiative. More robust than our 2011 charter effort, the study showed some improvement, but illuminated some challenges. The AAVMC continued to produce the podcast Diversity and Inclusion on Air and support the Purdue University Center of Excellence for Diversity and Inclusion in Veterinary Medicine.

Holistic Review Program Developed

The AAVMC launched its Holistic Review program as a part of our Diversity Matters Initiative in early 2018. The program helps member institutions align their admissions policies and practices with the principles of holistic review: flexible, individualized and balanced assessment of veterinary school applicants. Three colleges of veterinary medicine were selected to work with AAVMC staff and volunteers who will provide coaching, diversity training, practice training and process evaluation support.

A Powerful Advocate for Academic Veterinary Medicine

Partnering with the AVMA and other organizations, we worked hard to advance the interests of academic veterinary medicine in Washington.

We helped shape key legislation like the Farm Bill and critically important federal loan programs for our students. We also continued to foster strategic relationships between leading scientists in our member institutions and the National Institutes of Health (NIH).

PCVE and VEC Convene First-Ever Joint Symposium

More than 260 veterinary medical educators gathered at Cornell University in June for the first-ever joint symposium presented by the AAVMC’s Primary Care Veterinary Educators (PCVE) and the Veterinary Educator Collaborative (VEC). Forty-four of the AAVMC’s 49 member CVMs from around the world were represented in Ithaca. The symposium was themed “Laying the Building Blocks for a Lifetime of Clinical Excellence” and was sponsored by Boehringer Ingelheim, Hills’ Pet Nutrition and IDEXX Laboratories.
We continued to foster a culture of innovation, but we also remained systematically focused on the foundation and the building blocks of academic veterinary medicine.

Antimicrobial Resistance Effort Concludes with Selection of National AMR Center

The Association of Public and Land-grant Universities (APLU) and the AAVMC chose Iowa State University to host the national Institute for Antimicrobial Resistance (AMR) Research and Education as the final part of their four-year collaboration on AMR. Iowa State will partner with the University of Nebraska-Lincoln, as well as the University of Iowa, the Mayo Medical Clinic, and two major USDA facilities. Also involved are a collection of agricultural stakeholders representing over one-fourth of the U.S. swine and beef industry. The new institute is the result of a joint Task Force on Antibiotic Resistance in Production Agriculture that AAVMC and APLU created in 2014, which released a report the following year that offered an array of research and education recommendations designed to address the problem using a One Health Approach.

Internship Guidelines Published

We recognized the opportunity to enhance post-DVM training opportunities and introduced a new set of Internship Guidelines. Working closely with the American Association of Veterinary Clinicians (AAVC), the guidelines are providing helpful standards for clinical training programs in both the public and private sector.

Partnering with the AVMA to Advance the Profession

We continued to work closely with the AVMA on many strategic initiatives. The AAVMC fully addressed its role in supporting the Council on Education. It also strengthened member services as they engaged with the accreditation process. Semi-annual AVMA/AAVMC Joint Committee meetings were held to consider issues in education and the profession, and AAVMC officers and staff participated in the AVMA’s 5th Annual Economic Summit. A Veterinary Futures Commission was established and we produced joint position statements on topics like telehealth and the importance of professional licensing.

Fix-the-Debt Evolves into Veterinary Debt Initiative: Focus on Opportunity, Sustainability

A new Veterinary Debt Initiative emerged from the former Fix-the-Debt Initiative. The new initiative is embracing a broader, more organic goal: to help veterinarians thrive in financially sustainable and rewarding careers. Leaders have developed a new strategic framework based upon three spheres of influence: the individual, the veterinary profession and society. The VDI is led by representatives from the AVMA, the AAVMC and the Veterinary Medical Association Executives (VMAE).

Focus on Wellbeing

We collaborated with allied organizations and corporate partners to foster a culture of wellness on campus. We helped present the "Veterinary Wellbeing Summit 2018" in April, which was the fifth such effort we have supported. A Veterinary Mental Health Practitioners Group was established.

CIVME Anchors International Engagement

Established in 2016, the AAVMC’s Council for Veterinary Medical Education (CIVME) has funded two rounds of micro-grants and met several times in person, including meetings in Mexico City and London. Current CIVME interests include accreditation and the establishment of standards, outcomes-based education and assessment, and balancing technical and “soft” skills in education. The AAVMC sponsored a substantial One Health program at the annual meeting of the Coalition of Universities for Global Health and was represented at major international meetings in academic veterinary medicine.
Innovation in education was the theme of this year’s AAVMC annual conference. Many of the 265 educators attending the event returned to campus with fresh ideas and new perspectives on technology, assessment, multicenter collaboration, international academic veterinary medicine and a host of other topics.

International experts presented dozens of talks that spanned the arc of teaching and learning. Presentations ranged from a virtual reality excursion through a dog’s circulatory system to an examination of how our counterparts in human medical education handle quality assurance in professional education.

Registrants also heard from Principal Deputy Director of the National Institutes of Health (NIH) Dr. Lawrence Tabak, U.S. Secretary of Agriculture Dr. Sonny Perdue, and University of Maryland – Baltimore (UMBC) President and noted educator Dr. Freeman Hrabowski.

Almost 30 scientific posters describing scholarly work in academic veterinary medicine were featured.

On Advocacy Day, held on the day prior to the meeting kick-off, 72 educators representing 27 states made the trek to Capitol Hill, where 138 meetings were held with scores of Congressional offices.

On Sunday, an estimated 500 prospective veterinary medical students and guests attended the 2018 Veterinary Medical Career Fair.

Students gathered information from more than 20 veterinary medical schools at display tables staffed by college representatives, as well as representatives from the AVMA and the USDA.
HONORING PROFESSIONAL EXCELLENCE

The AAVMC honored four outstanding professionals through an awards program that recognizes professional excellence, achievement and service in academic veterinary medicine.

2017 AAVMC Distinguished Teacher Award, Presented by Zoetis

**Dr. Jennifer Hodgson**

Dr. Jennifer Hodgson from the Virginia-Maryland College of Veterinary Medicine is the recipient of the 2017 AAVMC Distinguished Teacher Award, presented by Zoetis. The award, which is considered one of the most prestigious teaching awards in international academic veterinary medicine, recognizes excellence in professional veterinary medical education and is presented to an educator whose sustained record of teaching excellence and ability, dedication, character and leadership has contributed significantly to the advancement of the profession.

In her role as associate dean for professional programs, Dr. Hodgson is responsible for all academic and student affairs relating to Virginia-Maryland’s Doctor of Veterinary Medicine (DVM) program. She teaches bacteriology and mycology in the DVM curriculum and is a leader in advancing veterinary medical education nationally and internationally. Her competency-based approach to teaching involves using proven techniques that equip students to learn for themselves by finding, analyzing and interpreting information in the context of real-life clinical cases.

2018 AAVMC Excellence in Research Award

**Dr. Colin Parrish**

Dr. Colin Parrish, the John M. Olin Professor of Virology at the Cornell University College of Veterinary Medicine, is the recipient of the 2018 AAVMC Excellence in Research Award. Selected by a committee of peers, the honor designates Dr. Parrish as the outstanding veterinary medical researcher of the year. The AAVMC Board of Directors established the annual research award in 2010 to recognize outstanding research and scholarly achievements in the field of veterinary medicine. It recognizes an individual who, over the course of his or her career, has demonstrated excellence in original research, leadership in the scientific community, and mentoring of trainees and colleagues in any discipline of veterinary medicine.

Dr. Parrish is an internationally renowned virologist and a leading expert in the details of virus-host interaction. His studies into the properties that allow viruses to cross species and produce new outbreaks have demonstrated the importance of understanding animal viruses and their role in disease emergence. His work has resulted in several notable discoveries and advances, including elucidating how parvovirus capsids interact with host cells and tissues and how naturally occurring variant viruses gain the ability to infect new host cells.

We kept an exacting eye on every detail and went through all the check-lists, because the consistent, flawless execution of everyday tasks is a big part of organizational success.
Dr. Billy E. Hooper

Founding Leader, Champion of Diversity & Inclusiveness (1931-2018)

The AAVMC mourns the passing of Dr. Billy E. Hooper, the first Executive Director of the AAVMC.

His distinguished career included faculty and administrative appointments at Purdue, University of Missouri, University of Georgia, Oklahoma State University and Western University of Health Sciences.

"Dr. Hooper was an accomplished and beloved educator and leader in the veterinary medical profession," wrote former AAVMC President and Purdue University College of Veterinary Medicine Dean Dr. Willie Reed in a letter following Hooper’s death. "He dedicated his professional life to academic veterinary medicine, and had a particular passion for expanding diversity in veterinary medical schools and colleges."

Dr. Hooper was instrumental in supporting the Iverson Bell Symposium, which was first held at Purdue University in 1972 and is the oldest and longest running symposium in veterinary medicine devoted to exploring issues of diversity.

In 1986, he was appointed to serve as the first executive director of the AAVMC in Washington, D.C. The AAVMC honored Dr. Hooper during the 50th Anniversary Celebration in 2016 by creating the Billy E. Hooper Award for Distinguished Service.

Billy E. Hooper Award for Distinguished Service

Dr. Norman B. Williamson

Dr. Norman B. Williamson from Massey University in New Zealand is the recipient of the AAVMC’s Billy E. Hooper Award for Distinguished Service, presented by the AAVMC to an individual whose leadership and vision has made a significant contribution to academic veterinary medicine and the veterinary profession.

Dr. Williamson was a pioneer in the development and implementation of computationally-based herd health programs in dairy cattle and has made major contributions throughout his career in academic administration. He served for eleven years as Program Director in Veterinary Sciences of the College of Science at Massey University (senior leadership position). He has also served as chair of the Veterinary Schools’ Accreditation Advisory Committee of the Australasian Veterinary Boards’ Council since 2012, where he has made important contributions in the quality of accreditation programs, in both Australia and New Zealand, as well as in developing nations such as Bangladesh. He is also heralded as a mentor for many colleagues whose own careers have exerted a major influence on the quality of academic veterinary medicine around the world.

Senator John Melcher, DVM Leadership in Public Policy Award

Dr. James A. Roth

Dr. James A. Roth, the Clarence Hartley Covault Distinguished Professor in Iowa State University’s (ISU) College of Veterinary Medicine, is the recipient of the 2018 Senator John Melcher, DVM Leadership in Public Policy Award. The award, established in 2007, is presented to current or former faculty, staff, or students at an AAVMC member institution to recognize leadership in public policy that advances veterinary medical education and success in advocating for veterinary medical education on a national or international scale.

Dr. Roth’s career has focused on improving veterinary medical education and public health related to animal health, public health and food security. He directs the Institute for International Cooperation in Animal Biologics, working with the veterinary biologics industry, government regulatory and research agencies, universities, veterinarians, and producers to improve the availability and use of biologics for animals worldwide. He also developed a nationally and internationally recognized Veterinary Biologics Training Program that trains employees and government officials on the United States Department of Agriculture’s regulatory process. Under Dr. Roth’s leadership, the Center for Food Security and Public Health was established at ISU with funding from the Centers for Disease Control and Prevention. The center works to increase national preparedness for accidental or intentional introduction of disease agents that threaten food production and/or public health.

The AAVMC honored Billy Hooper’s contributions to academic veterinary medicine in 2016 when it created the “Billy E. Hooper Award for Distinguished Service.”
The AAVMC is a science-driven, evidence-based organization. Gathering and analyzing data is one of its most important functions. AAVMC data helps member institutions share best practices, plan more effectively, make better decisions and improve performance.

Public Data Report
- Most comprehensive statistical portrait of academic veterinary medicine
- Information on instruction, research, budget, staffing, admissions
- Public dataset provides stakeholders with useful information
- Continued advancements in data visualization and harmonization

Holistic Admissions Pilot Program
- Goal is to promote diversity in the enrolled student body by changing admissions procedures to assess “total” candidate as opposed to just performance data
- Institutions selected for pilot program include University of Florida, the University of Missouri, and North Carolina State University
- 12-18 month engagement includes training for the admissions committees, policy and process development, research and data analysis, and program review

We explored and defined our operating environment through rigorous institutional research, generating data that helps our members thrive.
We invested resources on improving the instructional process in veterinary medicine. That was especially visible with the introduction of a comprehensive new Competency-Based Veterinary Education framework.

Admissions and Recruitment
- 7,507 individuals applied for admission to Fall 2018 class or six percent increase over prior year.
- Second straight year of six percent year over year increase
- Each applicant applied to an average of 4.88 institutions
- University of Melbourne joined VMCAS this year; 10 international schools now participate in VMCAS

Analytical Tools for Applicant and Student Decision Making
- The Updated and enhanced AAVMC’s Cost Comparison Tool (CCT)
- CCT is an interactive web-based tool that helps students estimate the cost of earning a DVM degree by comparing data related to tuition, cost-of-living, and interest on debt
- Updated our Profile of Admitted Students (PAS) tool, which helps students make better decisions.

CBVE Framework
- Introduced a new Competency-Based Veterinary Education framework (CBVE)
- More than two years in development and informed by work done in related health professions around the world
- Represents latest pedagogical thinking and best practices
- A Spanish language version of the CBVE is being developed

Internship Guidelines
- Produced an aspirational set of guidelines designed to improve the quality and ensure the integrity of internship programs
- Based on the AVMA Veterinary Internship Guidelines and American Council for Graduate Medical Education (ACGME) Guidelines
- American Association of Veterinary Clinicians (AAVC), which operates the Veterinary Internship Residency and Internship Matching Program (VIRMP), has endorsed the guidelines
**VMCAS Applicants and First Year Seats**

**U.S. and International Institutions, AAVMC Internal Reports, 2013–2018**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of 1st Year Seats</th>
<th>Number of VMCAS Applicants</th>
<th>Applicant to Seat Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>4,038</td>
<td>6,744</td>
<td>1.68</td>
</tr>
<tr>
<td>2014</td>
<td>4,214</td>
<td>6,769</td>
<td>1.59</td>
</tr>
<tr>
<td>2015</td>
<td>4,039</td>
<td>6,600</td>
<td>1.65</td>
</tr>
<tr>
<td>2016</td>
<td>4,126</td>
<td>6,667</td>
<td>1.71</td>
</tr>
<tr>
<td>2017</td>
<td>4,151</td>
<td>7,076</td>
<td>1.76</td>
</tr>
<tr>
<td>2018*</td>
<td>4,151</td>
<td>7,312</td>
<td>1.76</td>
</tr>
</tbody>
</table>

*2018 ratio is projected.

**CTSA One Health Alliance (COHA)**
- Includes 15 AAVMC member institutions partnering with human medical schools
- Anchored by NIH Clinical Translational Science Awards
- Broad-based comparative research
- Building awareness of One Health partners advancing translational research

**Journal of Veterinary Medical Education (JVME)**
- Received manuscripts from 35 countries, as compared to 25-27 countries/year in each of the previous 5 years
- 148 new manuscripts received from June 2017 to May 2018
- 158 reviewers provided 344 reviews of JVME manuscripts from June 2017 to May 2018
- 30,202 manuscripts were downloaded from JVME ONLINE in the last calendar year
- Published four expanded issues to decrease backlog and shorten processing time
- Adopted new Scholar One manuscript management system

**AAVMC’s Career Center Resource**
- Connects candidates with opportunities
- Implemented in 2006 to as a service to constituents and stakeholders
- Thousands of opportunities searchable by job title, keyword and location.
- Includes a learning center where visitors can improve their job-finding skills
What AAVMC volunteers and professional staff do every day forms the building blocks of academic veterinary medicine.

2018 Annual Conference Focused on Innovation
- Attracted 265 registrants
- CBVE program introduced
- Keynote from noted educator Dr. Freeman Hrabowski
- Presentations from USDA and NIH officials
- About 500 guests assembled for Veterinary Medical Career Fair

PCVE and VEC
- Over 80 participants from 28 U.S. schools and 10 international schools convened for the Primary Care Veterinary Educators (PCVE) Symposium at the University of Missouri in October 2017
- First ever joint symposium combining PCVE and the Veterinary Educator Collaborative (VEC) held June 2018 at Cornell University
- More than 260 registrants from 44 of the AAVMC’s 49 member institutions attended

Getting the right people in the room is an historic strength of the AAVMC. At AAVMC meetings and events, some of the leading educators in international academic veterinary medicine gather to share, learn, challenge and inspire.
National Veterinary Scholars Symposium
• AAVMC assumed greater leadership role in organizing these symposia
• Presented at the NIH in Bethesda and the Smithsonian’s National Zoological Park in August 2017
• More than 500 veterinary students from 38 different institutions participated

AVMA Joint Committee
• Continued routine semi-annual meetings alternating between Schaumburg and Washington
• Helps build positive and constructive relationship and encourage strong and productive collaboration
• Agenda items included wellbeing, Veterinary Debt Initiative, Veterinary Futures Commission, economics, diversity and inclusion, accreditation, admissions and other topics

2018 Zoetis Veterinary Student Scholarship Program
• Continued our work with the Zoetis to administer the Veterinary Student Scholarship Symposium
• Program awarded $630,000 in scholarship funds to 315 second- and third-year veterinary students at 33 schools.
• Now in ninth year, program has awarded nearly $6.1 million in scholarships to more than 3,000 students

Wellbeing in the Profession
• Collaborated with the AVMA and Zoetis on the “Veterinary Wellbeing Summit 2018” last April in Schaumburg
• Fifth major symposium for AAVMC focused on wellness
• Established a Veterinary Mental Health Practitioners Group

FORWARD MOTION
We built the “brand” of academic veterinary medicine through consistent, values based leadership and spoke with one clear voice regarding issues and opportunities affecting the future of the profession.

The AAVMC was formed 52 years ago to advocate for academic veterinary medicine, and that remains axiomatic. We work hard to keep stakeholders informed and make sure federal and state legislation, regulations and policies advance the interests of academic veterinary medicine and the profession.

A Growing Voice in the Capitol and on the Hill

- AAVMC Advocacy Day engaged 72 participants through 138 meetings, including 20 with Members of Congress
- Substantially focused on Public Service Loan Forgiveness Coalition and Farm Bill
- Legislative briefing on emerging role of veterinary medicine in apiculture
- Organized meetings between NIH officials and members
- Continued collaboration with AVMA Governmental Relations Division

Advocacy Committee Develops Policies, Priorities

- Outreach to all branches of government to advance interests of academic veterinary medicine
- Monitored, reviewed and responded to legislation or regulations
- Maintained continuous presence on Capitol Hill
- Collaborated with member institution government relations directors
Median Debt of Indebted Graduates Shown with Percentage of Debt-Free Graduates U.S. Colleges of Veterinary Medicine

Adjusted for Inflation, AAVMC Internal Report, 2008-2017

Interprofessional Engagement and Promoting One Health

- Presented half-day workshop on One Health at the Consortium of Universities for Global Health’s (CUGH) 2018 annual conference in March in New York City
- Meeting theme, “Health Disparities: A Time for Action,” explored how an integrated One Health perspective can address the United Nations’ Sustainable Development Goals
- National Academy of Medicine’s Global Forum on Innovation in Health Professional Education program

Council on International Veterinary Medical Education (CiVME)

- Formed by the AAVMC in 2016, CiVME is working to advance veterinary medical education around the world
- Composed of representatives from eight major global regions (Australasia, North America, Central/South America, Continental Europe, UK/Ireland, Middle East, Africa and Asia)
- CiVME held its second regional meeting in Mexico City, Mexico last December at the Universidad Nacional Autonoma de Mexico (UNAM)
- CiVME announced three new international research and development grants

Antimicrobial Resistance Initiative

- Worked closely with APLU on this initiative for four years
- Nine universities responded to RFP to establish University Research Organization (URO) on Antimicrobial Resistance
- Selected Iowa State University to host major research and education institute

Diversity and Inclusion on Air

- Fourteen episodes released last year
- Topics included veterinary medicine in Appalachia, assisting veterinary students with disabilities, Native Americans in veterinary medicine, micro-aggressions in educational settings and more
First Year DVM Student Enrollment at the U.S. Colleges of Veterinary Medicine
AAVMC Internal Reports, 1990-2018

Lincoln Memorial University and Midwestern University admitted their first classes in 2015, accounting for the larger increase in the number of seats between 2014 and 2015.

- Show now features more than 50 episodes
- Free educational resource available to the broader veterinary community

**Colorado State Wins 2018 AAVMC Communications Excellence Award**
- Colorado State University’s College of Veterinary Medicine and Biomedical Sciences (CVMBiS), earned the AAVMC’s 2018 Communications Excellence Award
- Award established in 2013 to recognize and inspire communications excellence among member institutions

**AAVMC Excellence in Scholarship Fundraising Award**
- Created new AAVMC Award for Excellence in Scholarship Fundraising
- Goal to inspire development of increased student scholarship resources
- Part of overall strategy for Veterinary Debt Initiative

**Operated Comprehensive Strategic Communications Program**
- Monthly *Vet-Med Educator* shared with >3,000
- Quarterly *Advocate* newsletter focused on government relations initiatives
- Quarter CIVME newsletter focused on international academic veterinary medicine
- AAVMC Updates and Board Reports and other communications distributed through owned channels

**Established formal relationship with Association of Veterinary Advancement Professionals (AVAP)**
- Includes approximately 150 development, communication, and alumni relations offices at member institutions
- Advancement officers play key role in success of AAVMC member institutions
AAVMC STAFF

Dr. Andrew Maccabe • Ms. Dorothy Gray • Mr. Kevin Cain • Dr. Lisa Greenhill • Dr. Ted Mashima • Mr. Tony Wynne • Ms. Christian Elkins

Ms. Kendall Young • Ms. Lawann Blunt • Mr. Mark Stodter • Ms. Leslie Wilson • Dr. Daryl D. Buss • Mr. Jeffrey Douglas • Dr. Sheila Allen

ORGANIZATIONAL STRUCTURE

PARTNERS

The AAVMC would like to recognize the following organizations for their support of our programs.

Organizations wishing to discuss opportunities for engagement with AAVMC initiatives to advance academic veterinary medicine should contact Chief Executive Officer Dr. Andrew T. Maccabe.
### AAVMC FINANCIAL DATA

#### FINANCIAL STATEMENT
Statement of Activities and Change in Net Assets for the Year Ended June 30, 2018
*With Summarized Financial Information for 2017*

#### REVENUES FY2018

<table>
<thead>
<tr>
<th>Revenue Source</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applicant Fees</td>
<td>2,696,618</td>
<td>2,374,397</td>
</tr>
<tr>
<td>Membership Dues</td>
<td>1,231,100</td>
<td>1,087,600</td>
</tr>
<tr>
<td>Annual Meetings and Events</td>
<td>557,150</td>
<td>306,765</td>
</tr>
<tr>
<td>Corporate &amp; Government Support</td>
<td>436,706</td>
<td>381,782</td>
</tr>
<tr>
<td>Interest Income</td>
<td>946</td>
<td>966</td>
</tr>
<tr>
<td>Membership Fees</td>
<td>103,292</td>
<td>50,337</td>
</tr>
<tr>
<td>Publications</td>
<td>41,073</td>
<td>61,668</td>
</tr>
<tr>
<td>Scholarships</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Miscellaneous Income</td>
<td>83,143</td>
<td>96,968</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>5,150,028</strong></td>
<td><strong>4,360,483</strong></td>
</tr>
</tbody>
</table>

#### EXPENSES FY2018

<table>
<thead>
<tr>
<th>Expense Source</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Veterinary Medical Education</td>
<td>1,245,087</td>
<td>782,893</td>
</tr>
<tr>
<td>Annual Meetings</td>
<td>654,565</td>
<td>588,518</td>
</tr>
<tr>
<td>Recruitment</td>
<td>452,928</td>
<td>429,444</td>
</tr>
<tr>
<td>Government Advocacy</td>
<td>440,866</td>
<td>497,072</td>
</tr>
<tr>
<td>Data Analysis</td>
<td>321,946</td>
<td>362,791</td>
</tr>
<tr>
<td>Outreach and Development</td>
<td>248,565</td>
<td>164,362</td>
</tr>
<tr>
<td>Communications</td>
<td>228,779</td>
<td>215,286</td>
</tr>
<tr>
<td>Journal of Veterinary Medical Education</td>
<td>158,999</td>
<td>149,417</td>
</tr>
<tr>
<td>Leadership</td>
<td>138,879</td>
<td>113,338</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>3,890,614</strong></td>
<td><strong>3,303,321</strong></td>
</tr>
<tr>
<td>Supporting service:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and General</td>
<td>695,994</td>
<td>595,975</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>4,586,608</strong></td>
<td><strong>3,899,296</strong></td>
</tr>
</tbody>
</table>

| Other Items                           |             |             |
| Non-operating investment income       | 309,212     | 179,048     |
| Pass through funds received           |             |             |
| Pass through disbursements            | 64,253      | 27,070      |
| **Change in net assets before other items** | **563,420** | **461,187** |
| **Change in net assets**              | **936,885** | **667,305** |
| **Net Assets at beginning of year**   | **4,554,420**| **3,887,115**|
| **Net Assets at End of Year**         | **5,491,305**| **4,554,420**|