Celebrating 50 Years of Public Service
1966–2016

Annual Report 2015
The AAVMC addressed its mission to advance academic veterinary medicine with insight, vision and resolve. Key to that effort was a strategic focus on exceptional performance and stakeholder engagement.
50 years—it’s less than a human lifespan, typically representing two generations. But that half of a century has seen seismic changes:

- An information explosion that brings a world of knowledge to the average person’s fingertips
- Revolutionary medical advancements that harness technology and reveal astonishing biological insights
- Demographic changes that transform mindsets and culture

Through it all, the AAVMC has stood as an association of institutions aligned for one, overarching purpose: to advance academic veterinary medicine, nationally and globally.

Fifty years ago we were founded with 18 U.S. colleges and three Canadian colleges. Today, we embrace 49 accredited institutions from around the world, as well as 23 affiliates. Fifty years ago, our profession was focused on agricultural animals and we were just in the earliest phases of an emerging “revolution” in companion animal care. Today, we live in a more complicated world, and our responsibilities as a profession are much broader and deeper.

We revere and foster the human-animal bond, but we are also obliged to take a more global, One Health view as we focus the power of modern veterinary medicine on problems like hunger, disease, and human wellbeing. Ours is indeed a lofty responsibility and one we take with a great sense of duty and ardor, today, and as we gaze ahead and reflect upon the unknown frontiers of the next 50 years.

It’s with great pride that I ask you to join us in embracing and advancing the best of academic veterinary medicine as we celebrate our 50th year of service. And as you take a few moments to review some of the accomplishments detailed in this annual report, please remember this: We’ve made enormous progress, but the best is yet to come.

Dr. Andrew T. Maccabe
Executive Director

Dr. Trevor Ames
AAVMC 2015 President
This year, AAVMC programs glowed with the golden light of its 50th anniversary celebration. Formally launched during the March 2015 annual meeting, the celebration is honoring the milestone, building public understanding and support, and helping lay the foundation for a bold new future in academic veterinary medicine.

As the economy continued its slow recovery, the national practice environment improved and thousands of qualified students took the first steps toward achieving their dreams of becoming a veterinarian. The number of students applying for seats at member institutions through VMCAS remained almost identical to the year before. Those applicants began their journey in veterinary medicine using a substantially upgraded new VMCAS portal and began to benefit from stepped up programming in financial literacy. Existing veterinary students were helped with financial challenges as the AAVMC partnered with Zoetis for the first time to help the corporation award almost $1 million in scholarship support to almost 500 deserving students.

AAVMC leaders continued to work closely with AVMA partners and other stakeholders in the profession on the continued evolution and refinement of the Council on Education. Department of Education hearings held in Washington in December elicited a chorus of comments from different groups, some expressing satisfaction with recent progress and others calling for greater change. Listening sessions designed to provide a forum for dialogue and exchange were held at major meetings like the North American and Western Veterinary Conferences.

And AAVMC leaders, volunteers and staff continued to represent and advance the interests of academic veterinary medicine during meetings with key allied organizations and partners. Connections were established and deepened with organizations like the Human Animal Bond Research Initiative (HABRI) and the Consortium of Universities for Global Health (CUGH).

Almost 300 thought-leaders convened for the AAVMC’s annual meeting and Iverson Bell Symposium, where registrants were inspired to create and share new ideas about recruiting.
new generations of students and creating a more diverse and inclusive operating environment in academic veterinary medicine. A pivotal collaboration with the Association of Public and Land Grant Universities (APLU) created the APLU/AAVMC Task Force on Antibiotic Resistance in Production Agriculture and focused the massive capabilities of university researchers and outreach specialists on a critical global problem.

Groups like the AAVMC’s Veterinary Educator Collaborative (VEC) and Primary Care Veterinary Educators (PCVE) provided specialized opportunities for professors to hone their craft. And a prudent and timely movement to focus on the mental health and wellbeing of our students continued to gather momentum during a major meeting at The Ohio State University. With support from Elanco, the AAVMC Leadership Academy’s second cohort progressed through a year-long series of development programs. And a new Faculty Fellows Program was launched.

Other important work continued on the advocacy front. Program managers worked skillfully to create productive connections between member institutions and executive agencies like the National Institutes for Health (NIH). On Capitol Hill, work to gain congressional support for key initiatives continued in earnest, and important progress was made in many areas. The Veterinary Medicine Mobility Act was signed into law.

The cornerstone of the AAVMC’s data collection and analytic efforts — the Comparative Data Report — continued to provide critical business intelligence to member institutions. And the first steps were taken on the road toward establishing an enterprise wide data collection system that will seamlessly interface with the data collection needs of the Council on Education.

Acknowledging the AAVMC’s responsibility to provide more global leadership, the board continued strategic development of a more international orientation for the organization. The Task Force on International Engagement appointed by the board began mapping out a blueprint for greater international engagement. Efforts were undertaken to more fully embrace international members and develop more meaningful engagement programs.

And in keeping with the forward-looking spirit of the anniversary celebration the board began reflecting and engaging thought-leaders on the nature and purpose of the anniversary celebration’s “Grand Initiative.”
More than 250 thought-leaders and stakeholders convened for the 2015 Annual Meeting of the AAVMC at the Omni Shoreham in Washington, D.C. This year’s theme was “Recruiting and Selecting for the Future of Veterinary Medicine.”

Presentations addressed both the compelling need and productive strategies for creating greater diversity and inclusion within academic veterinary medicine. Plenary sessions and roundtable discussions helped registrants learn and exchange new ideas about both student recruitment and creating culture change on campus. About 500 students and guests, the highest number in five years, attended the 2015 AAVMC Career Fair immediately following the annual meeting.

The meeting also featured the formal launch of the AAVMC’s year-long “Fifty and Forward” anniversary celebration (see page 6) and recognition of faculty who earned prestigious national awards for distinguished service and achievement.
Five prominent educators were recognized for distinguished service and performance during the 2015 annual conference at the Omni Shoreham Hotel in Washington, D.C.

Dr. Jon Patterson, a professor in the Department of Pathobiology and Diagnostic Investigation at the Michigan State University College of Veterinary Medicine, was awarded the 2014 AAVMC Distinguished Teacher Award, presented by Zoetis. Dr. Patterson teaches general pathology, neuropathology, and diagnostic pathology to veterinary students in classroom, laboratory, and clerkship settings. He also trains residents in veterinary anatomic pathology. Dr. Patterson is known for “bringing pathology to life” through his dedication and passion for teaching, often using case-based learning methods that engage and motivate students.

Dr. Susan VandeWoude from the Colorado State University College of Veterinary Medicine and Biological Sciences, received the 2014 AAVMC Excellence in Research Award, presented by Zoetis. Dr. VandeWoude was recognized for her work on feline immunology and virology, which includes investigating feline immunodeficiency virus (FIV) as a model for human disease. She has served as principal investigator on grants totaling nearly $10 million, most of which came from the National Institutes of Health and National Science Foundation, and has helped procure training grants totaling nearly $6.5 million.

Dr. K. Paige Carmichael, Josiah Meigs Distinguished Professor and Professor of Veterinary Pathology at the University of Georgia (UGA) College of Veterinary Medicine, was honored with the 2015 Iverson Bell Award, which recognizes outstanding leadership and contributions in promoting opportunities for under-represented minorities in veterinary medical education. Dr. Carmichael served as the associate dean for academic affairs for eight years. At UGA, she created VetCAMP, the Veterinary Career Aptitude and Mentoring Program, which recruits young under-represented minority students with an aptitude for science, technology, engineering and mathematics.

Dr. L. Garry Adams, a senior professor from the Texas A&M University College of Veterinary Medicine and Biomedical Sciences, earned the 2015 Senator John Melcher, DVM Leadership in Public Policy Award. Dr. Adams has provided leadership on many boards and scientific committees, including those of the American Veterinary Medical Association, AAVMC and National Academy of Sciences. He also served as scientific leader of biologic systems research for the Department of Homeland Security, National Center of Excellence for Foreign and Zoonotic Disease Defense, developing countermeasures against exotic diseases that could erode the nation’s food security.

Dr. Lance Perryman, dean emeritus of the Colorado State University College of Veterinary Medicine and Biological Sciences, was honored to present the 2015 Recognition Lecture at the AAVMC’s 2015 Annual Conference. The Recognition Lecture is an invited honor annually presented by an individual whose leadership and vision has made a significant contribution to academic veterinary medicine and the veterinary profession.
Committee led by former KSU-CVM Dean Ralph Richardson began planning effort in early 2014

“Fifty and Forward” theme selected to honor the past but focus on the future

Overarching goal to build public understanding and support for academic veterinary medicine

Celebration launched March 2015

Website refreshed and anniversary pages created

Anniversary videos presented at dozen national and international meetings

Anniversary painting created by Athens, Georgia artist Jon Ahee

Cornell Dean Emeritus Dr. Donald F. Smith writing AAVMC history book

Anatomy of the 50th Anniversary Celebration Campaign
JVME 50th Anniversary special edition provides academic focus on organizational development and evolution of veterinary medical education

National and grassroots communication campaign strategies devised to engage stakeholders

Resolutions of recognition invited from Congress and allied organizations

Corportate partners invited to align with anniversary celebration

Grand initiative to be announced during March 2016 Gala
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<th>Founding Date</th>
<th>Accreditation Date</th>
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This year, more than ever before, the AAVMC concentrated resources on learning more about the nature of applicants. For example, an examination of student application behavior at AAVMC international member institutions provided important new insights. Understanding more about what drives our applicants, their levels of financial literacy, and their career goals is key to ensuring a pipeline of qualified candidates for admission and fostering new generations of successful veterinarians.

AAVMC institutional researchers worked closely with the AVMA’s Economics Division, providing critical support on their efforts to build a more robust understanding of the economic forces shaping the modern profession. Data analytics also informed program development across the enterprise, especially in diversity and inclusion, recruitment and admissions, and student finance.

**Comparative Data Report: The “DNA” of Academic Veterinary Medicine**

- Most comprehensive set of statistical information in academic veterinary medicine
- Immense data collection and analytics process
- Compiles information on instructional, research and clinical programs
- Data on budget, staffing demographics, and caseload
- Benchmarks help members make the case for resources and support
- Public dataset provides stakeholders with keystroke access to critical information
Total DVM Student Enrollment at the US Colleges of Veterinary Medicine
AAVMC Internal Reports (1980-2015)

Enrollment in the US schools continues to increase, averaging 2% annual increases since 1980. More recently enrollment has risen more sharply; the number of seats has increased by 15%.
AAVMC Engagement with AVMA Economics Division

- AAVMC worked closely with AVMA Economics Division and provided critical data and support throughout the year.
- AAVMC Associate Executive Director for Institutional Research and Diversity Dr. Lisa Greenhill presented at AVMA Economic Summit in Chicago October 2014.

Recruitment and Admission

- 6,681 students applied for admission to AAVMC member institutions participating in VMCAS for class entering in 2015.
- Applications to U.S. schools decreased (94.8 percent to 91 percent) and applications to foreign schools increased (4.3 percent to 8.4 percent).
- VMCAS application redesigned and enhanced.
- Work on National Recruitment Plan continued.

Journal of Veterinary Medical Education

- International & peer reviewed.
- Promotes and supports educational research and scholarship.
- Special 50th anniversary edition chronicling AAVMC history prepared.
Bringing smart and talented people together to solve problems and innovate is one of the AAVMC’s most historic functions and greatest strengths. That important work continued as the AAVMC convened its annual meeting, and supported major meetings of the Veterinary Educator Collaborative, the Primary Care Veterinary Educators, and many others.

The AAVMC also collaborated broadly with industry partners like Merial on programs such as the Merial Veterinary Scholars Program and with allied organizations like the Consortium of Universities for Global Health. Faculty experts from AAVMC member institutions and U.S. Land Grant university agriculture colleges joined colleagues from national producer groups and the pharmaceutical industry on a critical national task force.

**APLU/AAVMC Task Force on Antimicrobial Resistance in Production Agriculture**

- Goal to advise federal government on research agenda and help disseminate information on use of antibiotics in production agriculture
- Chaired by Dr. Lonnie King at Ohio State and Dr. Bob Easter, former president of University of Illinois
- Dr. King presented an update of the TF’s work at a White House summit on antimicrobial resistance in June
One Health Scholars Program Created

- One Health Interprofessional Education Initiative organized by AAVMC in collaboration with Association for Prevention Teaching and Research (APTR) and the Healthy People Curriculum Task Force (HPCTF)
- Designed to integrate One Health concepts into degree programs of students in the health professions
- Proposals for case studies in One Health being evaluated and selected for further development; top cases will be presented at March 2016 AAVMC meeting

AAVMC at Consortium of Universities for Global Health (CUGH) in Boston

- AAVMC sponsored a One Health Interest Group, led by Dr. Patricia Conrad, CUGH board member and UC-Davis Associate Dean for Global Programs
- Conference attracts about 1,500 attendees from academia, business, government and non-government organizations from more than 50 counties around the world

Total Enrollment at the US Colleges of Veterinary Medicine Shown with Women and Historically Underrepresented Students

AAVMC Internal Reports (2006-2015)

This year there was a modest decline in the number of women students enrolled in veterinary schools in the US; it is too early to determine whether this is a trend. Although the number and percentage of underrepresented students has increased over time, the growth rate remains slow.
AAVMC Presents Outcomes Assessment Workshop in Denver

- AAVMC’s Academic Affairs Committee organized and presented a workshop on the “Assessment of Clinical Competency” during annual AVMA convention in Denver

AAVMC’s Primary Care Veterinary Educators (PCVE)

- Sponsored by Merial, nearly 100 veterinarians from VMA’s and 29 schools and colleges of veterinary medicine attended three-day World Symposium at UC -Davis in October

Veterinary Health and Wellness Summit Presented at OSU

- Sponsored by Zoetis, more than 70 educators and staff from 32 schools and colleges of veterinary medicine gathered for Health and Wellness Summit 2.0

First Year Administering Zoetis Scholarship Program

- 487 second-and third-year veterinary students received $2,000 scholarship
- Scholarship program aims to promote leadership and diversity
- $974,000 awarded to this year’s recipients

AAVMC Collaborated with Purdue - Online Certificate in Diversity and Inclusion

- Center of Excellence for Diversity and Inclusion in Veterinary Medicine at Purdue University began offering an online Certificate in Diversity and Inclusion
- Designed for veterinarians, veterinary technicians, educators and students

Successful Year for Leadership Academy

- 2014-2015 Leadership Academy cohort convened for workshops at Michigan State University, in Indianapolis, and in Washington
- AAVMC launched the Leadership Academy in 2012 to provide leadership development for emerging leaders in academia
- Sponsored by Elanco
Advocate

Educating policy-makers and cultivating public support for academic medicine is crucial for future progress in academic veterinary medicine. Working closely with the AVMA’s Government Relations Division, the Veterinary Medicine Caucus grew to include 35 members. We worked to create the Foundation for Food and Agriculture Research. Over 220 meetings were held with Hill staff, members of Congress and federal agencies like the National Institutes of Health.

That translated into progress with legislative initiatives like the Veterinary Medicine Loan Repayment Program (VMLRP) and the Agriculture and Food Research Initiative (AFRI). It also helped foster key relationships between scientists and researchers at member institutions with the National Institutes of Health and other federal agencies.

Helped Achieve Funding Increases in Key Programs

- An increase in VMLRP funding from $4.79 million to $5 million
- An increase in funding for FARAD from $1 million to $1.25 million
- An increase in AFRI funding from $316.4 million to $325 million

Veterinary Medicine Mobility Act Passed and Signed

- Veterinary Medicine Mobility Act signed into law
- Example of strong collaboration between AAVMC and AVMA in government relations

Congressional Briefings Highlight Issues and Opportunities

- Working with caucus, presented Congressional Briefing focused on role veterinarians play in biomedical research Sept. 18, 2014
- Helped present Hill Briefing on interprofessional education
Congressional Caucus Gained Momentum in 113th Congress

- Co-chaired by Congressman Ted Yoho and Curt Schrader
- Now includes Dr. Ralph Abraham, a veterinarian and physician who represents the 5th District of Louisiana as a Republican

AAVMC Joins HABRI Coalition

- The Human Animal Bond Research Initiative (HABRI) raises awareness of the tangible health benefits of the human/animal bond
- Supports Congressional initiatives that align pet ownership with federally recognized wellness practices
- Build public awareness and develop resources to advance the health and wellness benefits of the human/animal bond

Senator Al Franken Provides One Health Leadership on Capitol Hill

- U.S. Senator Al Franken (D-Minn.) submitted a letter to President Obama Feb. 12 that calls for a national One Health framework
- Key leadership from Dr. Chase Crawford, AVMA Congressional Fellow
- Letter requested a multidisciplinary, One Health approach that recognizes the interconnectedness of human and animal health and works to combat the public health threat of zoonotic diseases.

Inaugural AAVMC Faculty Fellows Program Launched

- Develops leadership skills in advocacy and public policy among faculty members
- Charter fellows were Dr. Sarah Allison, clinical assistant professor and assistant director for Division of Animal Resources at University of Illinois, and Dr. Suzie Kovacs, assistant professor of epidemiology at Western University of Health Sciences

Growth in Faculty at US Colleges of Veterinary Medicine

AAVMC Internal Reports (2010-2015)

The number of faculty is growing. The largest faculty growth can be seen in the non-tenure streams for both clinical and research track positions.
Organizations wishing to discuss opportunities to engage with AAVMC initiatives to advance academic veterinary medicine should contact Executive Director Dr. Andrew T. Maccabe.

The AAVMC would like to recognize the following partners for their support of our programs:

- Zoetis
- Hill’s Pet Nutrition
- Elanco
- Merial
- AVMA
- AVMA PLIT

Organizations wishing to discuss opportunities to engage with AAVMC initiatives to advance academic veterinary medicine should contact Executive Director Dr. Andrew T. Maccabe.
MEMBER INSTITUTIONS

Colleges or Schools of Veterinary Medicine

Atlantic Veterinary College at the University of Prince Edward Island (Canada)
Auburn University (United States)
Colorado State University (United States)
Cornell University (United States)
Iowa State University (United States)
Kansas State University (United States)
Lincoln Memorial University (United States)
Louisiana State University (United States)
Massey University (New Zealand)
Michigan State University (United States)
Midwestern University (United States)
Mississippi State University (United States)
Murdoch University (Australia)
North Carolina State University (United States)
The Ohio State University (United States)
Oklahoma State University (United States)
Oregon State University (United States)
Purdue University (United States)
Ross University (West Indies)
Royal Veterinary College, University of London (United Kingdom)
St. George’s University (West Indies)
Texas A & M University (United States)
Tufts University (United States)
Tuskegee University (United States)
Universidad Nacional Autónoma de México (Mexico)
Université de Montréal (Canada)
Universiteit Utrecht (Netherlands)
University of Calgary (Canada)
University of California, Davis (United States)
University College Dublin (Ireland)
University of Edinburgh (United Kingdom)
University of Florida (United States)
University of Georgia (United States)
University of Glasgow (United Kingdom)
University of Guelph (Canada)
University of Illinois at Urbana-Champaign (United States)
University of Melbourne (Australia)
University of Minnesota (United States)
University of Missouri (United States)
University of Pennsylvania (United States)
University of Queensland (Australia)
University of Sydney (Australia)
University of Tennessee (United States)
University of Wisconsin-Madison (United States)
Veterinary College at the University of Saskatchewan (Canada)
Western College of Veterinary Medicine at the University of Saskatchewan (Canada)

AFFILIATE MEMBERS

Colleges of Veterinary Medicine

Central Luzon State University (Philippines)
Københavns Universitet (Denmark)
St. Matthew's University (West Indies)
Seoul National University (Republic of Korea)
Universidad Veritas (Costa Rica)
The University of Adelaide (Australia)
The University of Tokyo (Japan)

Departments of Veterinary Science

OARDC/ Ohio State University (United States)
Pennsylvania State University (United States)

Departments of Comparative Medicine

Johns Hopkins University (United States)
M.D. Anderson Cancer Center (United States)
Massachusetts Institute of Technology (United States)
Pennsylvania State University (United States)
Stanford University (United States)

Other

Angell Animal Medical Center (United States)
Organizational Structure

Advisory Committees
- Data
- Ethics
- Finance
- Governance
- Strategic Planning

Assembly Committees
- Academic Affairs
- Admissions & Recruitment
- Advocacy
- Deans
- Diversity
- One Health
- Research

AAVMC Board of Directors

Executive Director's Survey Committee

Communications
Senior Consultant
Jeff Douglas

Communications Consultant
Jeanne Johnson

JVME Editorial Board

JVME Editor-in-Chief
Daryl Buss

Executive Director
Andrew Maccabe

Communications
Consultant
Jeanne Johnson

Chief Operating Officer
Dotty Gray

Director of Admissions and Recruitment Affairs
Tony Wynne

Director of Academic and Research Affairs
Ted Mashima

Director of Governmental Affairs
Kevin Cain

Director of Institutional Research and Diversity
Lisa Greenhill

Chief Operating Officer
Dotty Gray

Director of Admissions and Recruitment Affairs
Tony Wynne

Director of Academic and Research Affairs
Ted Mashima

Director of Governmental Affairs
Kevin Cain

Director of Institutional Research and Diversity
Lisa Greenhill

Administrative Assistant
Lawann Smith

Accounting Manager
Mark Stodter

Project Manager
Andrew Zoeller

Data Analyst
McKensie Carr

Information Technology
Vacant

Mr. Andrew Zoeller, Dr. Daryl D. Buss, Mr. Jeffrey Douglas, Ms. Jeanne Johnson

Dr. Ted Mashima, Mr. Tony Wynne, Ms. McKensie Carr, Mrs. Lawann Smith-Johnson, Mr. Mark Stodter

Dr. Andrew Maccabe, Ms. Dorothy Gray, Mr. Kevin Cain, Dr. Lisa Greenhill

AAVMC Staff
Statement of Activities and Change in Net Assets for the Year Ended June 30, 2015
With Summarized Financial Information for 2014

REVENUES

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<td>Annual Meetings and Events</td>
<td>150,820</td>
<td>164,450</td>
</tr>
<tr>
<td>Corporate &amp; Government Support</td>
<td>1,247,075</td>
<td>456,385</td>
</tr>
<tr>
<td>Interest Income</td>
<td>1,656</td>
<td>2,048</td>
</tr>
<tr>
<td>Membership Fees</td>
<td>49,961</td>
<td>37,416</td>
</tr>
<tr>
<td>Publications</td>
<td>72,729</td>
<td>67,131</td>
</tr>
<tr>
<td>Scholarships</td>
<td>1,604</td>
<td>1,003</td>
</tr>
<tr>
<td>Miscellaneous Income</td>
<td>83,286</td>
<td>12,641</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>4,792,674</strong></td>
<td><strong>3,959,378</strong></td>
</tr>
</tbody>
</table>

EXPENSES

<table>
<thead>
<tr>
<th>Program services:</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Veterinary Medical Education</td>
<td>491,539</td>
<td>467,183</td>
</tr>
<tr>
<td>Annual Meetings</td>
<td>423,191</td>
<td>381,327</td>
</tr>
<tr>
<td>Recruitment</td>
<td>289,628</td>
<td>358,492</td>
</tr>
<tr>
<td>Government Advocacy</td>
<td>337,566</td>
<td>351,594</td>
</tr>
<tr>
<td>Data Analysis</td>
<td>246,126</td>
<td>207,596</td>
</tr>
<tr>
<td>Outreach and Development</td>
<td>173,392</td>
<td>192,977</td>
</tr>
<tr>
<td>Communications</td>
<td>231,915</td>
<td>189,393</td>
</tr>
<tr>
<td>Journal of Veterinary Medical Education</td>
<td>140,298</td>
<td>141,426</td>
</tr>
<tr>
<td>Leadership</td>
<td>175,746</td>
<td>18,377</td>
</tr>
<tr>
<td>Zoetis Scholarship</td>
<td>1,036,521</td>
<td>—</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>3,545,922</strong></td>
<td><strong>2,308,365</strong></td>
</tr>
</tbody>
</table>

Supporting services

| Management and General                                | 608,217  | 638,652  |

**Total Expenses**                                      | **4,154,139** | **2,947,017** |

Change in net assets before other items                  | 638,535  | 1,012,361 |

Other Items

| Non-operating investment income                        | (4,986)  | 59,404   |
| Consortium funds received                              | 24,806   | 31,294   |
| Consortium disbursements                               | (24,806) | (31,294) |

Change in net assets                                     | 633,549  | 1,071,765 |

Net Assets at beginning of year                          | 3,140,262| 2,068,497 |

**Net Assets at End of Year**                            | **3,773,811** | **3,140,262** |